

Dr. John and Joyce Womack  
4124 Ripken Circle W  
Jacksonville FL 32224

November 29, 2005

Dear Jane Fairall,

I am writing this letter to let you know the type of realtor you have in Mr. Will Vasana. As a first time home buyer my wife and I had many concerns regarding our purchase. One of these concerns regarded working with a realtor who had our best interest in mind when looking for a home. When I first spoke to Will on the phone he asked me to describe what we wanted in a home. I told him our dream home would consist of 3 or 4 bedrooms, 2 baths, a fenced in backyard, and an in-ground swimming pool. Will immediately began the search for our home in the areas we requested. He also sent us profiles of different homes which met the criteria we requested. My wife and I have very busy schedules and lived in Kingsland Georgia. This limited the time of our availability to Sunday afternoons only. This was never a problem for Will. Throughout the entire process we felt like his only clients. When we found our dream home, Will did every thing he possibly could to insure that this home would be ours. Will worked for us through every process, even going so far as to go to our home inspection on our behalf. Even though we were out of town, we never felt out of touch, as Will updated us almost constantly. He made every thing a smooth process, from the first moment we walked into Watson Reality until we closed. Even now as we have been in our 3 bedroom, 2 baths, fenced in backyard, and an in-ground swimming pool home for a week, Will still answers our questions and has even found a mistake in which our lender owes us money!!!!

In summary, I believe that it is important to recognize when a person does a good job. Equally important is it to acknowledge when someone provides SUPERIOR service. Will Vasana has gained a customer for life from Joyce and I. We will also let others know of his excellent customer service. I hope this letter finds you well and expresses the appreciation we have for Will.

Sincerely,

  
Dr. John and Joyce Womack